

CEU Quiz: published in the **September 2016** issue of *Compliance & Ethics Professional Magazine*

To receive 1.0 non-live Compliance Certification Board (CCB) CEU for the following quiz, at least three questions must be answered correctly. Only the first attempt at each quiz will be accepted.

Compliance & Ethics Professional Magazine quizzes are valid for 12 months, beginning with the first month of issue. **This quiz expires August 31, 2017.**

LEARNING OBJECTIVE

After reading **Managing bribery risk in distributor relationships, Part 1 (page 63)**, you should be able to answer the following questions:

1. **After a company sells its product or transfers the title for the goods to a distributor, the company is**
 - A. off the hook for compliance with the Foreign Corrupt Practices Act
 - B. relieved of any obligation to conduct due diligence on the distributor
 - C. still liable for bribery charges if it ignores red flags in the distributor
 - D. under no obligation to the customers who buy those products

2. **A company that has hundreds of distributors can lessen what it spends to prevent bribery and corruption by**
 - A. developing a risk-based framework and concentrating on the highest risks
 - B. relying on its agents and distributors to comply with anti-bribery laws
 - C. thoroughly investigating every single agent, distributor, or third party it uses
 - D. using contract language to transfer its compliance obligations to the distributors

LEARNING OBJECTIVE

After reading **Leaders beware: The moral spiral (page 57)**, you should be able to answer the following question:

3. **When a salesperson is able to meet high sales targets by consistently undercutting competitors prices, he/she**
 - A. attracts customers who will be loyal to your company's products and services
 - B. creates short-term customer relationships that probably will not last
 - C. inspires trust in customers who see how the deals are being made
 - D. models ethical behavior for fellow employees who see the company's success

LEARNING OBJECTIVE

After reading **Why localization is essential for effective global compliance programs (page 27)**, you should be able to answer the following question:

4. **To enhance consistency among several projects and reduce costs, translated sentences can be stored in a software program called**
 - A. multilingual glossary
 - B. regional style guide
 - C. stylistic convention
 - D. translation memory

Compliance & Ethics Professional Continuing Education Form

For correctly answering SCCE's *Compliance & Ethics Professional* magazine quiz, you will receive 1.0 non-live Compliance Certification Board (CCB) CEU.

Read the articles, and the quiz questions on page one. Mark your answers in the "Quiz Answers" section below. Please fax, email or mail the completed form to:

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QUIZ ANSWERS: SEPTEMBER 2016

Article: Managing bribery risk in distributor relationships, Part 1 (page 63)

Please indicate your answers.

1. A B C D
2. A B C D

Article: Leaders beware: The moral spiral (page 57)

Please indicate your answer.

3. A B C D

Article: Why localization is essential for effective global compliance programs (page 27)

Please indicate your answer.

4. A B C D

ATTENDANCE VERIFICATION

By signing below, I certify that I have read the SCCE *Compliance & Ethics Professional* articles that relate to the questions I have answered above. I further certify I will cooperate with the CCB in all administrative functions related to the accreditation of this program and its subsequent recognition as a program fulfilling candidate requirements for CCB certification.

Signature _____ Date _____