

An HCCA Audio/Web Conference

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Practical Stark Law Issues Including Operational Pitfalls and Fair Market Value Documentation: Part 1



Robert Wade, Partner, Baker & Daniels LLP,
and creator of Captain Integrity

It's all about money. Most criminal and civil prosecutions of medical providers and referring physicians concern whether the financial arrangements between the provider and referring physicians are commercially reasonable and fair market value. Documenting financial arrangements to be fair market value can be challenging. However, if each financial arrangement between the provider and referring physician has not been documented to be commercially reasonable and fair market value, the arrangement could be subject to question and even criminal prosecution. During this presentation, you will learn documentation techniques that you can apply to financial arrangements, including employment medical directorships, on-call arrangements, leasing of real estate and equipment, etc. Bob Wade is a nationally recognized expert in fair market value documentation who assists clients in the documentation process. He developed documentation protocols while serving as the general counsel and compliance officer for a large hospital system.



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