# Split Shared/Consulting Services...to Split Share or Consult is the Question

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### Disclaimer

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# Objectives

- Discuss split shared and consulting E/M clinical case scenarios
- Review an audit plan
- Split/Shared or consulting services for providers in same specialty



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# COMPLIANCE REQUIREMENTS LAW COMPLIANCE RULES POLICIES \*\*SULATION STANDARDS

# Effective January 1, 2010

- Medicare no longer recognizes consultation codes regardless of what other third party payers recognize.
- New modifier: Al "Principal Physician of Record" used with inpatient hospital admission codes and initial nursing facility visit code.



# Consult: Hospital vs. Office

#### <u>Hospital</u>

- Admission code (99221-99223)
- <u>Cannot</u> bill consult codes for Medicare patients

#### Office

- New patient codes (99201-99205)
- Established patient codes (99212-99215)
- **Cannot** bill consult codes for Medicare patients



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# Keep In Mind

#### New Patient

- No professional services received from a physician or physician group practice
- physician group práctice

   E/M Services

   Face-to-Face (i.e., surgical procedure)

  o No visits from any provider in same physician specialty

  Physicians in the same specialty and subspecialty. For, Medicare E/M services, the same specialty and eletermined by the physician's or practitioner's primary specialty enrollment in Medicare.

  Within previous three (3) years
- o Within previous three (3) years

#### Established Patient

- Professional services received from physician/NPP
   Physician of same specialty
- within group practice

  o Within previous three (3) years

- Setting of Service
   Office or other outpatient setting
   Hospital Inpatient
- Emergency Department (ED) Nursing Facility



# Physician Specialty Codes

| 01 | General Practice                     | 3   | 16 | Nuclear Medicine             |
|----|--------------------------------------|-----|----|------------------------------|
| 02 | General Surgery                      | - 3 | 17 | Pediatric Medicine           |
| 03 | Allergy/Immunology                   | 3   | 16 | Geriatric Medicine           |
| 04 | Otolaryngology                       | - 3 | 19 | Nephrology                   |
| 05 | Anesthesiology                       | 4   | 10 | Hand Surgery                 |
| 06 | Cardiology                           | - 4 | 11 | Optometry                    |
| 07 | Dematology                           | 4   | н  | Infectious Disease           |
| os | Family Practice                      | - 4 | 16 | Endocrinology                |
| 09 | Interventional Pain Management       | 4   | is | Podiatry                     |
| 10 | Castroenterology                     | - 6 | 16 | Rheumatology                 |
| 11 | Internal Medicine                    | 7   | 12 | Pain Management              |
| 12 | Osteopathic Manipulative Medicine    | ,   | 8  | Peripheral Vascular Disease  |
| 13 | Neurology                            | 7   | 7  | Vascular Surgery             |
| 14 | Neurosungery                         | ,   | a  | Cardiac Surgery              |
| 16 | Obstetrics/Gynecology                | 7   | "  | Addiction Medicine           |
| 17 | Mospice and Pallative Care           |     | 12 | Critical Care (Intensivists) |
| 15 | Ophthalmology                        |     | 2  | Hematology                   |
| 19 | Oral Surgery (dentists only)         |     | G  | Hematology/Oncology          |
| 20 | Orthopedic Surgery                   |     | 14 | Preventive Medicine          |
| 21 | Cardiac Hectrophysiology             |     | 15 | Maxillofacial Surgery        |
| 22 | Pathology                            |     | 16 | Neuropsychiatry              |
| 23 | Sports Medicine                      |     | us | Unknown Provider             |
| 24 | Plastic and Reconstructive Surgery   | - 1 | 00 | Medical Oncology             |
| 25 | Physical Medicine and Rehabilitation |     | 10 | Surgical Oncology            |

Office Split/Shared

- Split/Shared evaluation management (E/M) encounter between a physician and a nonphysician practitioner
  - Nurse practitioner (NP), physician assistant (PA), clinical nurse specialist (CNS) and certified nurse midwife (CNM)
- Service is considered to have been performed "incident to" if the requirements for "incident to" are met and the patient is an  $\underline{\text{established}}$  patient.
- If "incident to" requirements are not met bill under the NPP's UPIN/PIN and payment of 85% will be
- Incident-to billing is not allowed for new patient visits.

# "Incident To"

- Services must be part of patient's normal course of
- Physician personally performed an initial service and remains actively involved in the course of
- Document the essential requirements for incident to service in patients' records
- Direct supervision is required.
  - Physician doesn't have to be physically present in the room.
  - Physician must be in the office suite readily available to render assistance, if necessary.

# **Hospital Split/Shared**

- Medically necessary encounter with a patient where the physician and a qualified non-physician practitioner (NPP) each personally perform a substantive portion of an E/M visit, face-to-face with the same patient on the same date of service.
  - A substantive portion of an E/M visit involves all or some portion of the history, physical exam or medical decision making key components of an E/M service.
  - The physician and NPP both must be in the same group practice or employed by the same employer.
- Applies only to selected E/M visits and settings
  - Hospital inpatient, hospital outpatient, hospital observation, emergency department, hospital discharge, office and non-facility clinic visits, and prolonged visits associated with these E/M visit codes.
- Does not apply to critical care services or procedures
- Bill under either the physician's or the NPP's UPIN/PIN number

Understanding the Revenue Pitfalls

#### Office Visit Scenario 1

#### Referral for Subspecialty

- Dr. A is primary specialty Cardiology only.
- Dr. B is primary specialty Cardiology <u>and</u> subspecialty Electrophysiology.
- Both doctors are in same group practice

If Dr. A refers patient to Dr. B for subspecialty of Electrophysiology, can Dr. B bill a new patient visit?

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# Office Visit Scenario 2

#### **Subspecialty Refers to Primary Specialty**

- Dr. Wiseguy and Dr. GetItRight are both orthopedic primary specialists in the same group practice.
- Only Dr. Wiseguy has a subspecialty in sports medicine.

Can Dr. Wiseguy, who treated the patient initially for sports medicine services, refer this patient to Dr. GetItRight for surgery?

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## Office Visit Scenario 3

#### Second Opinion Referral

Dr. Suzie treats a patient but the physician would like for the patient to receive a second opinion from Dr. Q-Tip, who is a partner in the same group practice.

Can Dr. Q-Tip bill for a new patient visit?



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# Office Split/Shared Scenario 1

- Mr. McGee, physician assistant (PA), is seeing an established patient in the office.
- Dr. How steps into examining room with the PA to perform part of exam and review plan with patient.

Is this a split/shared visit?

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# Office Split Shared Scenario 2

- Ms. Betty, certified nurse practitioner, is seeing an established patient in office located on first floor.
- Ms. Betty calls the physician to ask him/her to review the patient's progress note for collaboration. The physician documents additional orders and plan of care

Is this a split/shared visit?

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# Hospital Split/Shared

Ms. Betty evaluates a 70-year-old patient admitted for chronic obstructive bronchitis and progressing shortness of breath. Ms. Betty documents the service and provides the attending physician with an update on the patient's status. The following day, the physician makes rounds and concurs with the patient's current plan of care.

Can the physician bill for split/shared visit in a hospital setting?

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# Hospital Split/Shared Scenario 2

Ms. Cox, a hospital employed certified nurse practitioner, treats a patient on the telemetry unit in the morning. Dr. Jeffery, an independent physician, rounds the unit later that afternoon and evaluates the same patient assigned to Ms. Cox.

How does Ms. Cox and Dr. Jeffery bill for treating the same patient on the same day?

# Hospital Consult Scenario

Mr. Jones was admitted to an inpatient unit to receive psychiatric treatment as the primary diagnosis. The patient also requires treatment for his/her diabetes management. The psychiatrist is not able to treat the diabetes. Therefore, psychiatrist consults with an internal medicine provider. The internal medicine provider evaluates and treats Mr. Jones for diabetes as an inpatient.

How should the internal medicine provider bill for the diabetes management services?

# Audit Plan

- Identify risks
- Assign qualified auditors to complete tasks
- Review external audit reports
- Design audit tool/process to prevent inappropriate claim submissions or billing errors
- Review claim denials and appeals
- Ongoing education/training
- Data mining
- Trends
   High utilization of certain CPT codes
- Communicate audit results and corrective action plans to senior management, physician leadership and others

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