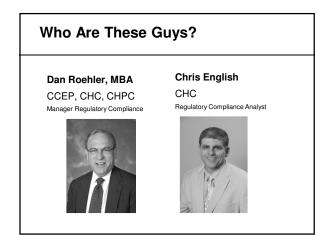
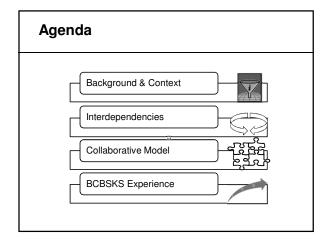


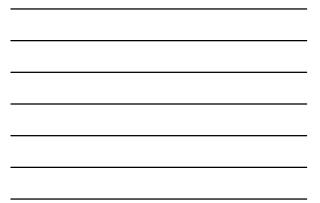
HCCA Managed Care Compliance Conference 2017

Dan Roehler, MBA, CCEP, CHC, CHPC Chris English, CHC

> BlueCross BlueShield of Kansas





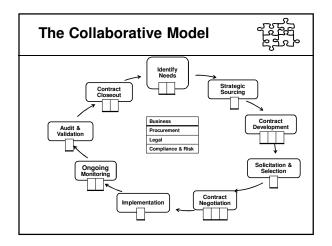


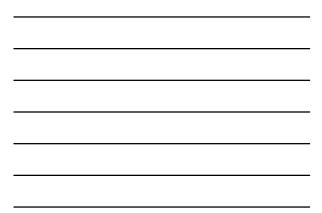
Background & Context

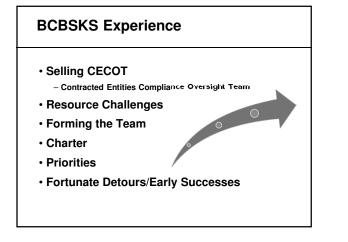
- How our organizational culture shaped:
 - Problem/opportunity definitionOur response approach

Sandbars to be crossed
– Smooth sailing, interrupted

- The problems of success – How being successful gets in the way







Where to Next?

- Active Monitoring
- Corrective Action Plans
- Selective Audits
- Contract Term Limits
- Relationship Management

What Have We Learned?

- Unexpected roadblocks
- Grow in a silo
- Forward is still a pace



