

HCCA  
Managed Care Compliance Conference  
February 2, 2021

## WHAT YOU DON'T KNOW WILL HURT YOU: MANAGED CARE ENFORCEMENT TRENDS AND KEY RISK AREAS

John E. Kelly  
Bass Berry & Sims  
Washington, D.C.

Benjamin D. Singer  
O'Melveny & Myers  
Washington, D.C.

BASS BERRY + SIMS

O'Melveny

1

## RISK ADJUSTMENT BACKGROUND

BASS BERRY + SIMS

O'Melveny




2

## What is Risk Adjustment and how is it used?

### 1. Process of measuring the relative health status and health spending of a population of patients

-   
 1. Diagnosis code based models
-   
 2. Prescription medicine based models
-   
 3. Combination based models

### 2. Used for a variety of purposes including:




-   
 1. Minimize incentives that lead to adverse selection in beneficiary enrollment
-   
 2. Re-allocating premiums in a “zero-sum” model using equitable comparisons of underlying membership
-   
 3. Aligning premium payments with health risk and expected costs

BASS BERRY + SIMS

O'Melveny

3

## Risk Adjustment in Government Programs

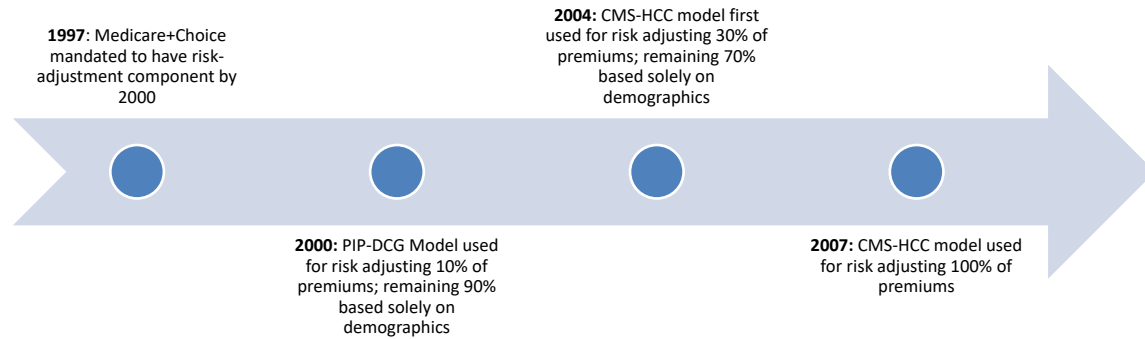
 Medicare Risk Adjustment	 Medicaid Risk Adjustment	 Affordable Care Act (ACA) Risk Adjustment
1 Diagnosis code-based model	All types of models	Diagnosis code-based model that is averaged at the plan level
2 Determines payments prospectively	Adjusts payments retrospectively	Redistributes a premium pool among participating plans
3 Accounts for demographic and health factors	Accounts for demographic and health factors	Accounts for demographic and health factors
4 Payment impact is not capped	Payment impact is capped	Payment impact is capped

BASS BERRY + SIMS

O'Melveny

4

## Medicare Risk Adjustment: Implementation Timeline

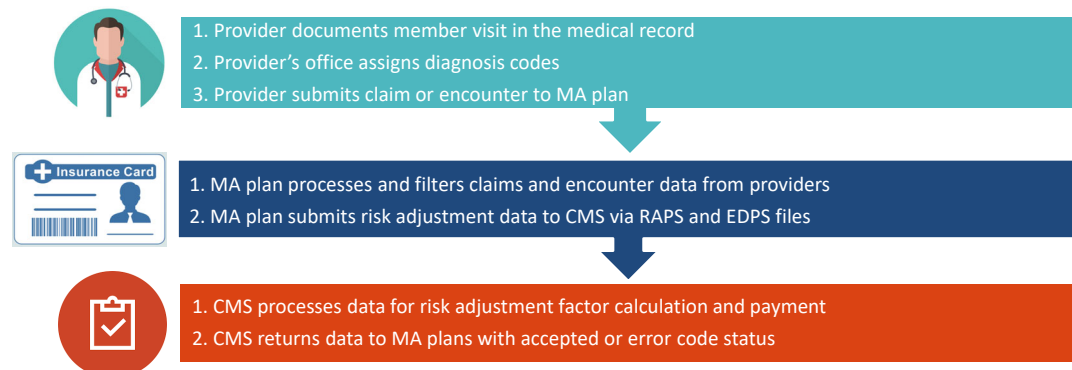


BASS BERRY + SIMS

O'Melveny

5

## Medicare Risk Adjustment: Data Submission Process



BASS BERRY + SIMS

O'Melveny

6

# Medicare Risk Adjustment: Risk Score Calculation

## Risk Adjustment Impact Example (Community, NonDual, Aged Member: V24 Model)

Scenario 1: Comprehensively Coded		Scenario 2: Partially Coded		Scenario 3: No Coding	
Male: 90-94 Years	0.841	Male: 90-94 Years	0.841	Male: 90-94 Years	0.841
HCC 18: Diabetes with Chronic Complications	0.302	HCC 19: Diabetes without Complication	0.105	No Diabetes Coded	-
HCC 51: Dementia With Complications	0.346	HCC 52: Dementia Without Complication	0.346	No Dementia Coded	-
HCC 85: Congestive Heart Failure	0.331	HCC 85: Congestive Heart Failure	0.331	No CHF Coded	-
HCC 96: Specified Heart Arrhythmias	0.268	No Specified Heart Arrhythmias Coded	-	No Specified Heart Arrhythmias Coded	-
HCC 138: Chronic Kidney Disease, Moderate (Stage 3)	0.069	CKD 2 (Does Not Risk Adjust)	-	No CKD Coded	-
Interaction: Diabetes and CHF	0.121	Interaction: Diabetes and CHF	0.121	No Diabetes and CHF Interaction	-
Interaction: CHF and Renal	0.156	No CHF and Renal Interaction	-	No CHF and Renal Interaction	-
Interaction: CHF and Specified Heart Arrhythmias	0.085	No CHF and Specified Heart Arrhythmias Interaction	-	No CHF and Specified Heart Arrhythmias Interaction	-
HCC Count: 5	0.042	HCC Count: 3	-	HCC Count: 0	-
<b>Subtotal</b>	<b>2.561</b>	<b>Subtotal</b>	<b>1.744</b>	<b>Subtotal</b>	<b>0.841</b>
FFS Normalization Factor	1.069	FFS Normalization Factor	1.069	FFS Normalization Factor	1.069
Coding Intensity Factor	5.9%	Coding Intensity Factor	5.9%	Coding Intensity Factor	5.9%
<b>Adjusted Risk Score</b>	<b>2.255</b>	<b>Adjusted Risk Score</b>	<b>1.535</b>	<b>Adjusted Risk Score</b>	<b>0.741</b>
Base Premium	\$ 800	Base Premium	\$ 800	Base Premium	\$ 800
Monthly Premium	\$ 1,804	Monthly Premium	\$ 1,228	Monthly Premium	\$ 593
<b>Annual Premium</b>	<b>\$ 21,648</b>	<b>Annual Premium</b>	<b>\$ 14,736</b>	<b>Annual Premium</b>	<b>\$ 7,114</b>

BASS BERRY + SIMS

O'Melveny

7

# GOVERNMENT FOCUS

BASS BERRY + SIMS

O'Melveny

8

## Medicare Advantage Enrollment Trends

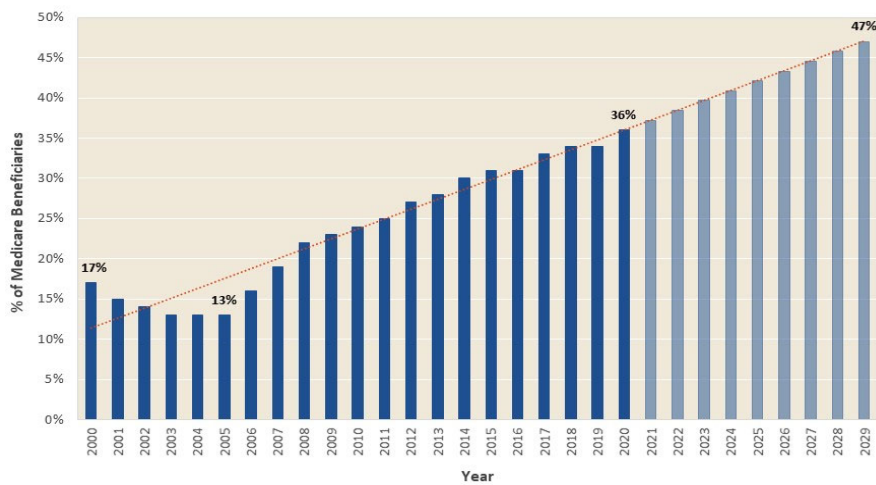
- ◆ MA enrollment has more than doubled in the last decade
- ◆ 24M beneficiaries (36% of Medicare beneficiaries) enrolled in MA in 2020
- ◆ Payments to MA plans total over \$200B annually

BASS BERRY + SIMS

O'Melveny

9

## Medicare Advantage Enrollment



Source: Kaiser Family Foundation (<https://www.kff.org/medicare/issue-brief/a-dozen-facts-about-medicare-advantage-in-2020/>)

BASS BERRY + SIMS

O'Melveny

10

## Government Focus

- ◆ HHS-OIG is focused on MA reimbursement
  - Recent reports on topics such as MA chart reviews, MA health risk assessments, and MA encounter data
  - Ongoing audits of particular MAO contracts
- ▶ DOJ is focused on MA reimbursement
  - In December 2020, DAAG Michael Granston speaking on future priorities, stated that “another important priority for the Department has been investigating and litigating a **growing number** of matters related to Medicare Part C, which is Medicare’s managed care program.”
  - Ongoing enforcement activity



Deputy Assistant Attorney  
General Michael Granston

BASS BERRY + SIMS

O'Melveny

11

## FALSE CLAIMS ACT AND LITIGATION BACKGROUND

BASS BERRY + SIMS

O'Melveny

12

## False Claims Act (31 U.S.C. §3729)

- ◆ Prohibits knowingly presenting a false claim or knowingly making a false record or statement material to a false claim
- ◆ Reverse false claims
- ◆ Damages, penalties and whistleblowers:
  - ▶ Government may recover treble damages
  - ▶ Civil penalties of \$21,000+ per claim
  - ▶ *Qui tam* provisions allow individuals to sue and share in recovery

BASS BERRY + SIMS

O'Melveny

13

## Regulatory and Enforcement Players

- ◆ Department of Justice (DOJ)
  - ▶ Civil and Criminal Divisions
  - ▶ Various US Attorney Offices
- ◆ Centers for Medicare and Medicaid Services (CMS)
  - ▶ CMS sets policy and rules for Medicare Risk Adjustment
  - ▶ CMS Risk Adjustment Data Validation (RADV) Audits
- ◆ HHS Office of the Inspector General (HHS-OIG)
  - ▶ OIG RADV Audits
  - ▶ Responsible for exclusions/corporate integrity obligations
- ◆ Whistleblowers/Qui Tam Litigation
  - ▶ Private citizen actions on behalf of the United States

BASS BERRY + SIMS

O'Melveny

14

## Regulatory and Enforcement Landscape

- ◆ Medicare Part C Overpayment Rule (42 C.F.R. §422.326)
  - ▶ Under the ACA, MAOs must report and return “overpayments” to CMS within 60 days of identification (42 U.S.C. §1320a-7k(d)(1)-(2))
  - ▶ CMS promulgated a Final Rule implementing the ACA’s requirement for Part C overpayments (42 C.F.R. §422.326)
  
- ◆ *UnitedHealthcare Ins. Co. v. Azar* (Sept. 2018)
  - ▶ D.C. District Court Judge Rosemary Collyer vacated the Overpayment Rule because it was “arbitrary and capricious” and “violat[e] the statutory mandate of ‘actuarial equivalence.’”
  - ▶ DOJ appealed the ruling

BASS BERRY + SIMS

O'Melveny

15

## Regulatory and Enforcement Landscape (cont.)

- ◆ Brand Memo and *Azar v. Allina Health Services*
  - ▶ January 2018 -- AAG Rachel Brand issued a memorandum noting that:
    - Informal government agency guidance documents, “cannot create binding requirements that do not already exist by statute or regulation”
    - DOJ “may not use its enforcement authority to effectively convert agency guidance documents into binding rules”
  
- ◆ *Azar v. Allina Health Services*
  - ▶ June 2019 -- Supreme Court reinforced the Brand memo’s principals
  - ▶ The Court invalidated an informal policy posted by a government agency
  - ▶ The policy altered a “substantive legal standard” affecting Medicare payments without going through the Medicare Act’s required notice-and-comment process
  
- ◆ October 2019 -- CMS acknowledged that its informal guidance may inform an existing statutory or regulatory requirement, but it “may not be used as the sole basis for an enforcement action.”

BASS BERRY + SIMS

O'Melveny

16



# ENFORCEMENT ACTIVITY

BASS BERRY + SIMS

O'Melveny

17

## Enforcement Activity

### Provider Submissions

Janke settlement  
Baez/Thompson  
Graves  
Nutter  
DaVita settlement  
Sutter settlement

### Chart Review

Swoben  
Poehling  
Sewell  
Ross  
Anthem

### In-Home Assessments

Silingo  
Ramsey-Ledesma  
Gray  
Cutler

### Provider Assessments

Ormsby  
Rasmussen  
Zafirov  
Mansour

BASS BERRY + SIMS

O'Melveny

18

## Select Enforcement Activity

*Swoben*, No. 09-05013 (C.D. Cal.) (unsealed *qui tam*, 9th Circuit revived on appeal, dismissal of DOJ complaint-in-intervention)

- Network provider of SCAN and other health plans allegedly inflated risk scores through retrospective chart reviews
- \$320M settlement with SCAN in August 2012 (with \$4M related to MA allegations)
- DOJ Complaint-in-Intervention dismissed; DOJ elected not to amend

*Silingo*, No. 13-01348 (C.D. Cal.) (unsealed *qui tam*, DOJ declined, dismissal reversed on appeal, settlement in progress)

- In-home assessment vendor allegedly submitted false diagnoses to health plan defendants
- Plan defendants allegedly submitted those diagnoses to CMS without adequate vendor oversight

BASS BERRY + SIMS

O'Melveny

19

## Select Enforcement Activity (cont.)

*Poehling*, No. 11-0258 (C.D. Cal.) (unsealed *qui tam*, DOJ intervention, case proceeding)

- Health plan allegedly manipulated risk scores, by, among other things, performing “one-way” chart reviews and failing to delete specific codes determined to be inaccurate via temporary “two-way” chart review process
- Attestation-based claims dismissed; MTD reverse FCA-based claims denied; DOJ’s partial summary judgment motion was denied in May 2019

*Ormsby*, 15-CV-01062-JD (N.D. Cal.) (civil *qui tam*, DOJ intervened)

- Defendants, Sutter Health and Palo Alto Medical Foundation, allegedly knowingly submitted unsupported diagnosis codes to the MAOs with which they contracted
- DOJ intervention in December 2018
- Court denied defendants’ motions to dismiss, rejecting defenses regarding actuarial equivalence and knowledge

BASS BERRY + SIMS

O'Melveny

20

## Select Enforcement Activity (cont.)

### DaVita Settlement

- DaVita acquired HealthCare Partners (“HCP”), a large independent physician association, in 2012. DaVita voluntarily disclosed practices instituted by HCP (also a defendant in the *Swoben qui tam* alleging unlawful one-way chart reviews) that caused MAOs to submit incorrect diagnosis codes to CMS and obtain inflated payments in which DaVita and HCP shared.
- In October 2018, DaVita entered into a \$270M settlement with DOJ to resolve both the *Swoben* allegations and the diagnosis coding practices at the center of DaVita’s voluntary disclosure.

BASS BERRY + SIMS

O'Melveny

21



# Managed Care: Compliance and Enforcement – What You Don’t Know Will Hurt You

Megan Tinker  
Senior Advisor  
Office of Inspector General,  
U.S. Department of Health and Human Services



22



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

## Overview

- OIG – who we are, what we do
- Risk Areas
- OIG’s Priorities
- OIG’s Managed care reports and CIAs



23

## Who we are:



24

# What we do:



**Audit**



**Evaluate**



**Investigate**



**Counsel**

25



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

# Identifying Risk Areas



26



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

## Managed Care Risk Areas

- Inappropriate denial of services
- Provider network issues
- MA Risk Adjustment Data
- Payments to ineligible providers
- Data quality and security problems



27



28



# Why do we care?



Beneficiary **Harm**



**Fraud** in one program often means fraud in another program



Fraud in Managed Care can **increase taxpayer costs**



Federal Government has the **enforcement** tools: criminal, civil, administrative



**Quality**

**Federal \$**

**Data**





U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

# Quality



31



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

## OIG Report: Provider Shortages and Limited Availability of Behavioral Health Services in New Mexico's Medicaid Managed Care



LIMITED OFFICIAL USE ONLY DHHS/OIG



32





U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

# Federal Funds



33



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

# OIG Report: Essence Healthcare, Inc. – Targeted RADV



34



U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

# OIG Report: MA Payments from Health Risk Assessments



35

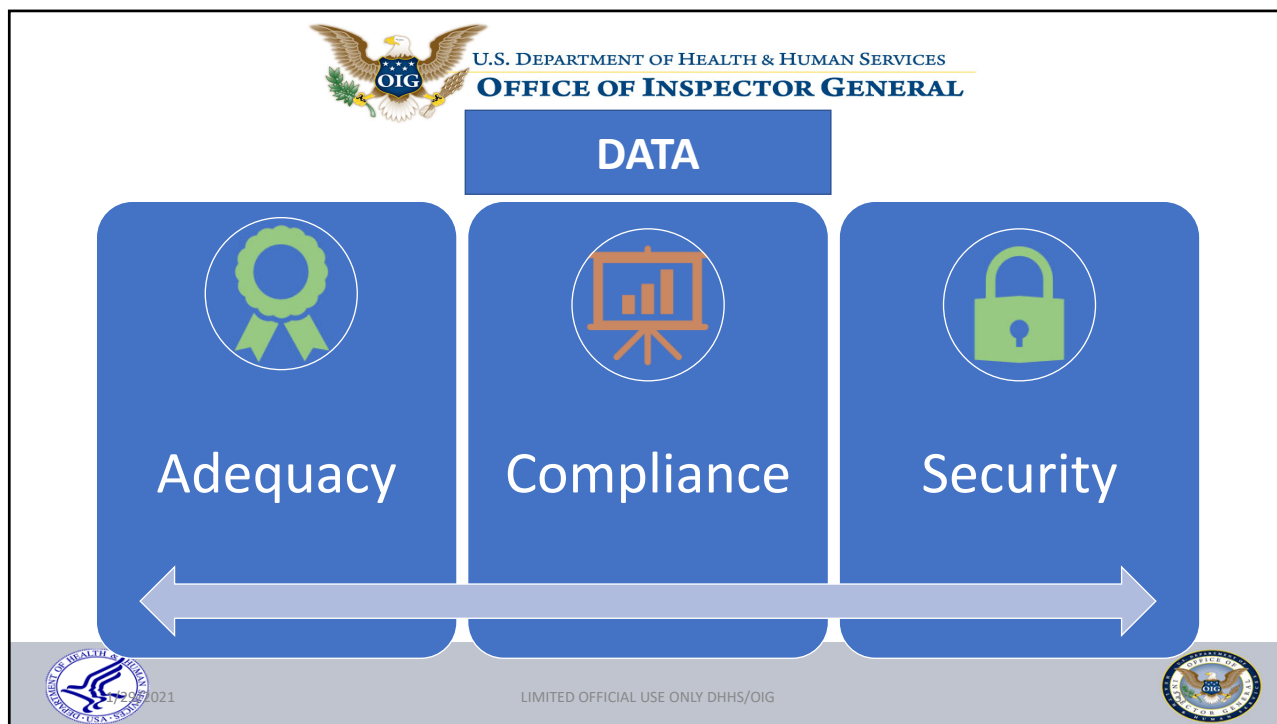


U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**OFFICE OF INSPECTOR GENERAL**

Data



36



37

The slide features the U.S. Department of Health & Human Services Office of Inspector General logo at the top. Below the logo, the title "Freedom Health CIA (May 2017)" is displayed in a large, black, sans-serif font. Underneath the title, there are two bullet points: "• Provider Network Review:" and "• Diagnosis Coding Review". At the bottom of the slide, there are two circular logos: the Department of Health & Human Services logo on the left and the Office of Inspector General logo on the right.

38



# Beaver Medical Group CIA (Dec. 2019)

- Annual Chart Review
- Review of diagnoses data and medical records



39



## Conclusion

- **Quality** – more Americans than ever rely on Managed Care,
- **Federal \$** – ensure the financial integrity of HHS programs,
- **Data** – leverage data to identify risk areas



40

# Stay Connected



rlj kkvj ry



CR LJ dwKKV



R LJ dwKKV



CR LJ dwKKV



KKV#R iilfh#r i#kh#  
Iqvshfwru#J hqhudo