

## Addressing the Cyber Language Barrier

### Measuring and Communicating Cyber Risk More Effectively

*"When you can measure what you are speaking  
about and express it in numbers, you know  
something about it." - Lord Kelvin*



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#### Disclaimer:

I am not a lawyer



This is not legal advice



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Business & Healthcare

Is Cyber Security an Issue?



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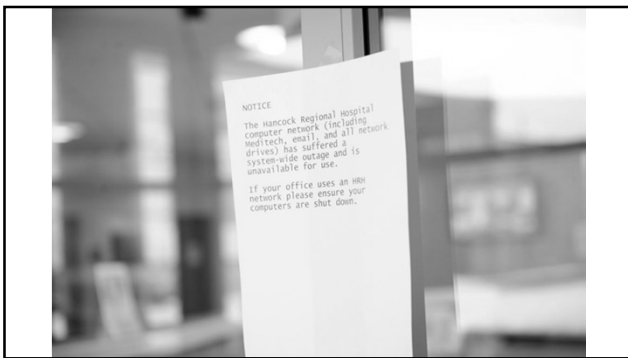
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Jamie Bartlett

@jamiebartlett

This is the human cost of easy to launch, extremely efficient, digital ransomware attacks. Hospital in Stevenage. Via @BeckyJohnsonSky






Becky Johnson

@BeckyJohnsonSky

Signs going up at this hospital in Hertfordshire saying this 24 hour urgent care centre is now CLOSED due to cyberattack



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**Production shutdown resulted in \$240M in lost sales**

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HEALTHCARE IT PAYER

Privacy & Security

Health systems battle workflow disruptions as Nuance continues Petya recovery

**Adjusted Q3 revenue from \$510M to \$494M**

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Organization	Estimated Cost	Year
Epsilon	\$4 Billion	2011
Veterans Administration	\$500 Million	2006
Merck	\$275 Million	2017
Hannaford Bros	\$252 Million	2007
Sony PlayStation	\$171 Million	2011
Target	\$162 Million	2013
TJ Maxx	\$162 Million	2007
Heartland Payment	\$140 Million	2008
Anthem	\$100 Million	2015
Sony Pictures Entertainment	\$100 Million	2014
Home Depot	\$56 Million	2014

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# \$2.1 Trillion

Cost of cyber crime by 2019 – Juniper Networks



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# \$231.94 Billion

Cyber Security Market by 2022



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## Objective



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## **Strategy**

**Part 1: Common Analysis Methods**

**Part 2: Challenges/Pitfalls**

**Part 3: Quantitative Basics**



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## **Common Analysis Methods**



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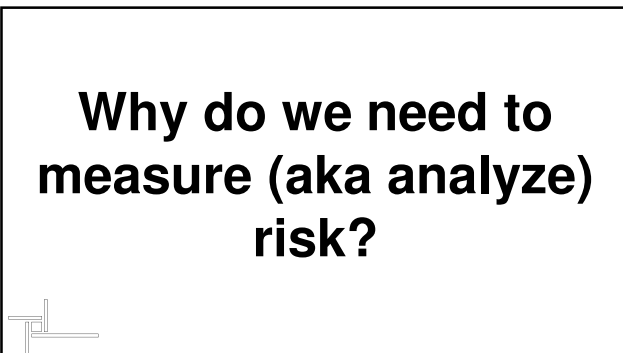
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**Why do we need to  
measure (aka analyze)  
risk?**



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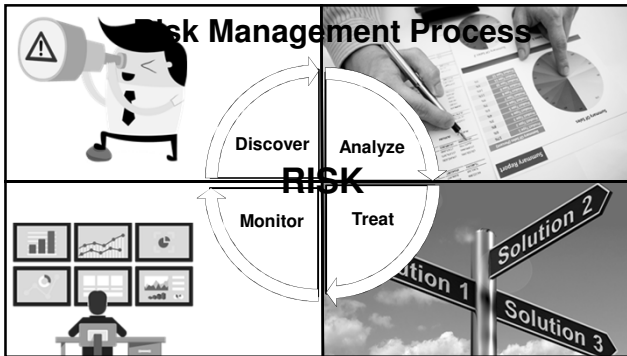
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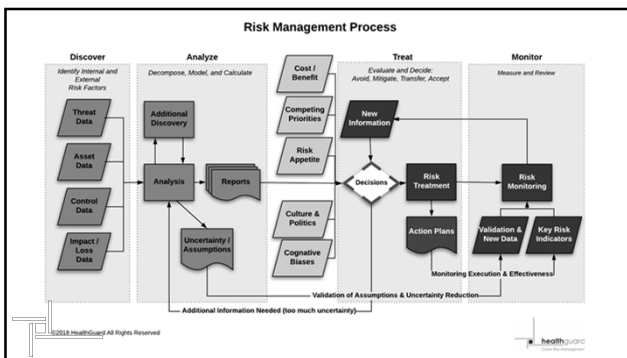
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### Informing Decisions / Answering Questions

- How do we prioritize our issues?
- How much should we invest, and where?
- What are we getting for our investment?




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## Risk Assessment Approaches



**Mental Models**



**Analytical Models**

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## Case Study:



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## Analytical Models

Source: NIST 800-30r1 – Guide for Conducting Risk Assessments

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## Qualitative Analysis

Overall Risk Severity				
Impact	HIGH	Medium	High	Critical
	MEDIUM	Low	Medium	High
	LOW	None	Low	Medium
		LOW	MEDIUM	HIGH
Likelihood				




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## Semi-Quantitative Analysis

Threat agent factors				Vulnerability factors			
Skill level	Motive	Opportunity	Size	Ease of discovery	Ease of exploit	Awareness	Intrusion detection
5	2	7	1	3	6	9	2
Overall likelihood=4.375 (MEDIUM)							
Next, the tester needs to figure out how big the problem is. This is done by averaging the technical and business impact based on the factors, or they can average the overall risk rating. The overall risk rating is calculated by multiplying the likelihood by the impact.							
Risk Rating = 20.781							
Technical impact				Business impact			
Loss of confidentiality	Loss of integrity	Loss of availability	Loss of accountability	Financial damage	Reputation damage	Non-compliance	Privacy violation
9	7	5	8	1	2	1	5
Overall technical impact=7.25 (HIGH)				Overall business impact=2.25 (LOW)			



**Risk Rating: 20.781**

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**What if everything  
was measured like  
cyber risk?**




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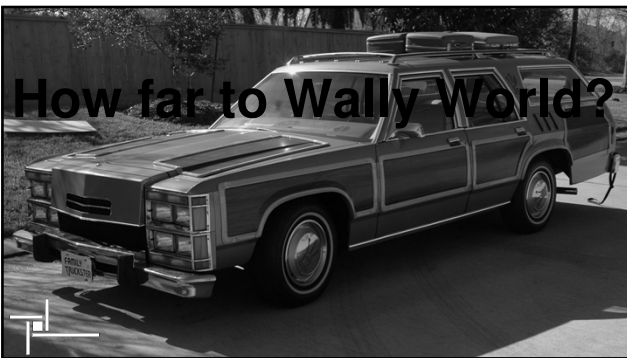
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**What is the size of the  
enemy force?**

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**What is the size of the  
enemy force?**

**Medium**

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Organization	Security Risk Ratings	Year
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Organization	Security Risk Levels	Year
Epsilon	Very High	2011
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Sony PlayStation	High	2011
Target	High	2013
TJ Maxx	High	2007
Heartland Payment	High	2008
Anthem	High	2015
Sony Pictures Entertainment	High	2014
Home Depot	Medium High	2014

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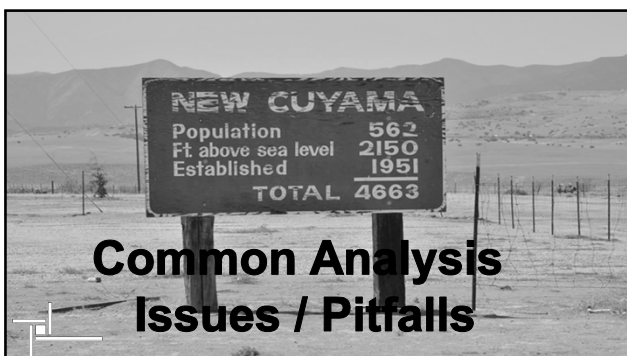
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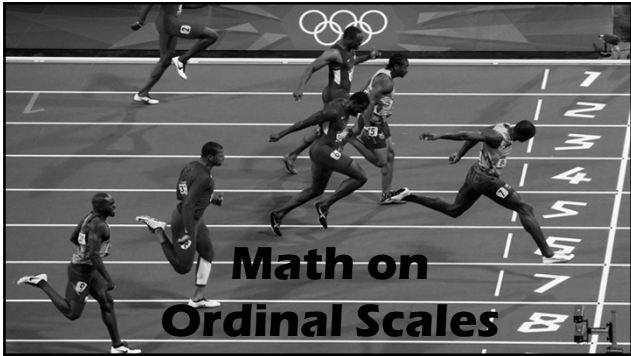
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Semi-Quantitative Analysis

Impact Score	Impact to Mission Mission: Provide information to help remote patients stay healthy.	Impact to Objectives Objective: Operate profitably.	Impact to Obligations Obligations: Patients must not be harmed by equipment or services.
1	Patients consistently access helpful information, and outcomes are on track.	Profits are on target.	Patients do not experience loss of service or protection.
2	Some patients may not get all the information they need as they request it.	Profits are off target, but are within planned variance.	Patients may be concerned, but not harmed.
3	Some patients cannot access the information they need to maintain good health outcomes.	Profits are off planned variance and may take a fiscal year to recover.	Some patients may be harmed financially or reputationally after compromise of information or services.
4	Many patients consistently cannot access beneficial information.	Profits may take more than a fiscal year to recover. The organization cannot operate profitably.	Many patients may be harmed financially or reputationally. Some patients may be harmed financially, reputationally, or physically up to and including death.
5	We can no longer provide helpful information to remote patients.		

Likelihood Score	Foreseeability
1	Not foreseeable. This is not plausible in the environment.
2	Foreseeable. This is plausible, but not expected.
3	Expected. We are certain this will eventually occur.
4	Common. This happens repeatedly.
5	Current. This may be happening now.

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Impact Threshold	x	Likelihood Threshold	=	Risk Threshold
3	x	3	=	9
... therefore ...				
Acceptable Risk				< 9

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## Semi-Quantitative Analysis

CIS Control 1.1 - Utilize an Active Discovery Tool			
Asset	All devices	Owner	IT
Vulnerability	Sporadic asset scans	Threat	Undetected compromised systems
Risk Scenario	Irregular asset scans may not identify compromised systems that join the network and attack routable systems.		
Mission Impact	2	Likelihood	3
Objectives Impact	4	Risk Score:	12
Obligations Impact	4	Max(Impact) x Likelihood	
Treatment	Implement NAC, and a system assessment process for alerted devices.		
Mission Impact	2	Likelihood	2
Objectives Impact	4	Risk Score:	8
Obligations Impact	4	Max(Impact) x Likelihood	



## Measurement Scales

Scale	Order	Distance	True Zero	Examples
Nominal	No	No	No	Color, Gender, Ethnicity, Country
Ordinal	Yes	No	No	Rating Scales, Rank Order
Interval	Yes	Yes	No	Time of Day, IQ, Likert Scale, Temp.
Ratio	Yes	Yes	Yes	Age, Height, Cost, Weight

## Measurement Scales

Scale	Permitted Mathematical Operations
Nominal	Counting
Ordinal	Greater than/less than
Interval	Addition, subtraction, multiplication, division; cannot make ratio statements
Ratio	Any, including ratios




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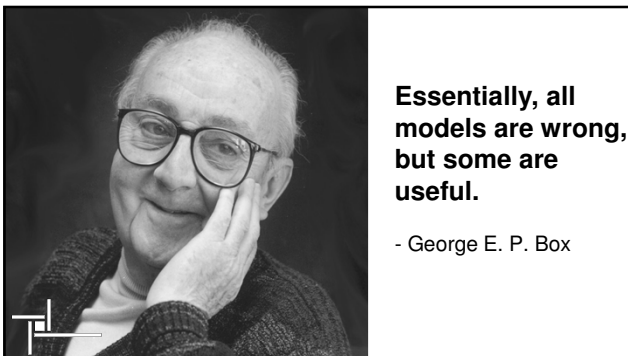
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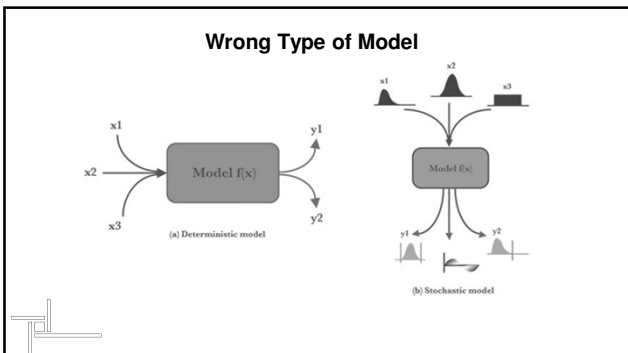
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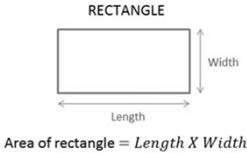
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**Deterministic Models**



Area of rectangle =  $Length \times Width$

**Stochastic Models**



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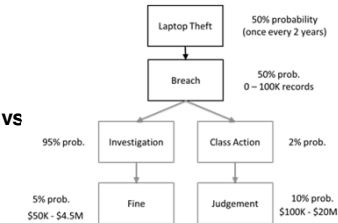
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**threat x**  
**Risk = vulnerability x**  
**consequence**

vs

**Poor Model Design**



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## Don't Account for Cognitive Biases



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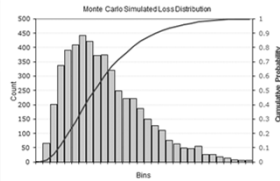
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## Quantitative Analysis

The histogram table below is used for calculating the likelihood of landing on a specific value during the simulation of loss over the 5000 sample trials.

Histogram Plot Calculations				
Min \$	5,197.12			
Max \$	112,835.58			
Number	5000			
Bins	Count	Likelihood	Scaled	Total
\$ 5,197.12	1	0.02%	5.6E-08	0.0002
\$ 8,785.07	66	1.32%	3.7E-06	0.0134
\$ 12,373.02	202	4.04%	1.1E-05	0.0538
\$ 15,960.96	338	6.77%	1.9E-05	0.1214
\$ 19,548.91	390	7.81%	2.2E-05	0.1994
\$ 23,136.86	410	8.21%	2.3E-05	0.2814
\$ 26,724.81	443	8.87%	2.5E-05	0.37
\$ 30,312.76	421	8.43%	2.3E-05	0.4542
\$ 33,900.71	372	7.45%	2.1E-05	0.5286
\$ 37,488.66	375	7.51%	2.1E-05	0.6036
\$ 41,076.61	320	6.41%	1.8E-05	0.6676
\$ 44,664.55	249	4.98%	1.4E-05	0.7174
\$ 48,252.50	222	4.44%	1.3E-05	0.7618
\$ 51,840.45	222	4.44%	1.2E-05	0.8062



This graph is built up from the histogram plot calculations table and shows the loss distribution function as a bar chart, as well as the cumulative probability distribution function.

## Quantifying risk in three steps

### Risk Analysis Basics

1. Develop The Risk Scenarios
2. Build the Model/Gather Data
3. Run The Simulation

## Risk Scenario

Scenarios are a powerful tool in a risk manager's armory—they help professionals ask the right questions and prepare for the unexpected. **Scenario analysis has become a 'new' and best practice in enterprise risk management (ERM)**

(Source: isaca.org)




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## Example Risk Scenario Statement

Risk scenario statement:

*What is the risk associated with PHI being exposed via a lost/stolen laptop?*




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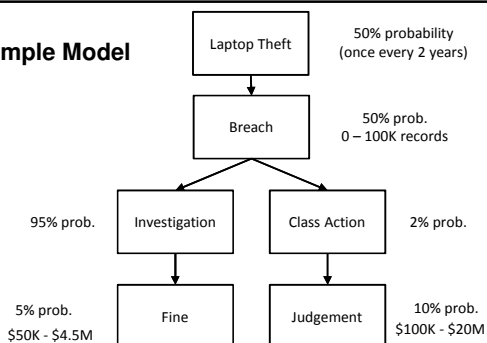
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## Example Model




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## Simulations

Two primary tools:

1. Probability Distributions (e.g. PERT)
2. Stochastic Modeling (e.g. Monte Carlo Simulation)




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## Pert Distributions

Form of probability distribution used to model expert data.




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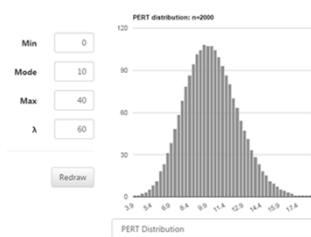
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## Pert Distribution Histogram




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### Monte Carlo Simulation

Computerized mathematical technique that allows people to account for risk in quantitative analysis and decision making.




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### Exercise:

Auditors report lack of laptop encryption is a “high risk” issue.

Encryption will require a \$200-250K investment.

CFO wants to know if this is worth the investment.




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### Primary Loss Event Frequency

	Min (95% CI)	Most Likely	Max (95% CI)
LEF	0	1	5




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### Primary Loss Magnitude

	Min (95% CI)	Most Likely	Max (95% CI)
Replacement Costs	\$1,200	\$1,750	\$2,500
Response Costs	\$2,500	\$75K	\$250K

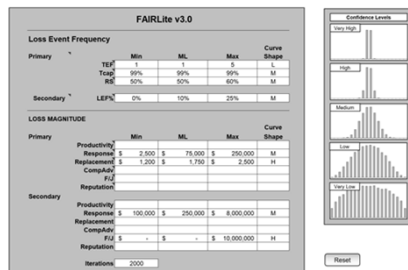
[illegible]

### Secondary Loss Magnitude

	Min (95% CI)	Most Likely	Max (95% CI)
Response Costs	\$100K	\$250K	\$8M
Fines / Judgement	\$0	\$0	\$10M

[illegible]

## Monte Carlo Simulation



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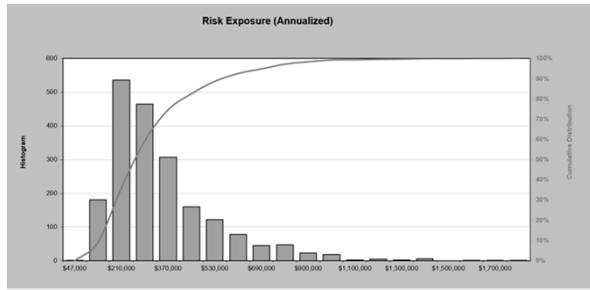
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### Simulation Output




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### Simulation Output

Primary		Minimum	Average	Mode	Maximum
LEF (yr)		1.00	1.63	1.08	4.19
LM	\$	13,570	\$ 81,416	\$ 77,864	\$ 185,020
Secondary		Minimum	Average	Mode	Maximum
LEF (yr)		0.00	0.26	0.13	1.01
LM	\$	122,599	\$ 657,007	\$ 321,225	\$ 2,770,946
Total Exposure (Annualized)		\$ 13,677	\$ 306,874	\$ 124,815	\$ 3,569,140
Vuln		100%			

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### Simulation Output

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Secondary					
LEF (yr)		0.00	0.26	0.13	1.01
LM	\$	122,599	\$ 657,007	\$ 321,225	\$ 2,770,946
Total Exposure (Annualized)		\$ 3,569,140			
Vul					
		Risk Levels	Avg Exp >		
		Very High	\$ 1,000,000		
		High	\$ 100,000		
		Medium	\$ 10,000		
		Low	\$ 1,000		
		Very Low	\$ 100		

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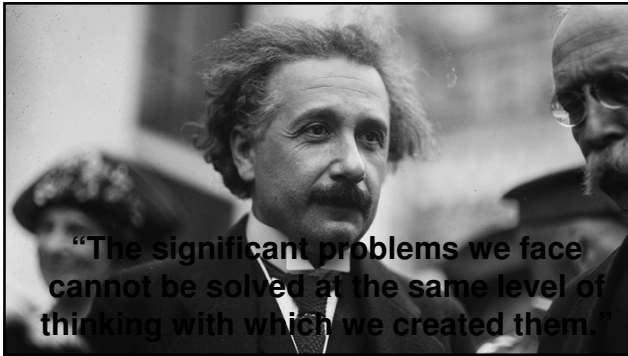
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**PUBLIC BETA  
COMING SOON**



**Introducing  
CyberEHR  
Analyze**

[www.healthguardsecurity.com/cyberehr-analyze/](http://www.healthguardsecurity.com/cyberehr-analyze/)

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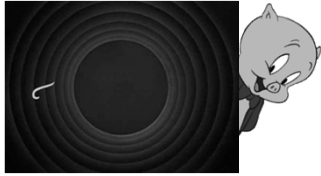
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