

Program Integrity: Fraud Prevention, Detection & Correction

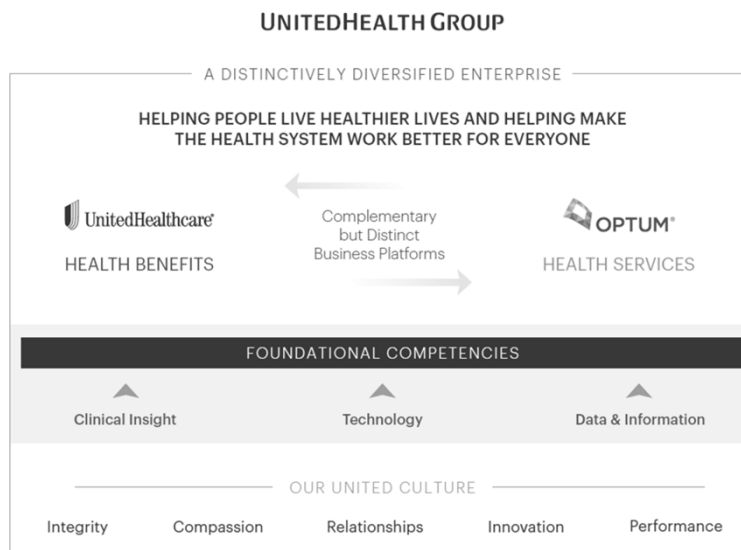
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February 15, 2019



Who We Are



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Health Care Fraud



FRAUD. WASTE. ABUSE.

THE PROBLEM



Fraud creates:

- Higher premiums
- Higher out-of-pocket expenses
- Health and quality of care risks

→ FRAUD AFFECTS **EVERYONE**

TENS OF BILLION\$

Financial losses due to health care fraud each year



Health Care Fraud



An owner of a Florida pharmacy sentenced to **15 years in prison** & ordered to pay \$54.5 million for a **prescription drug fraud scheme**.

Two co-conspirators connected with clinics in Brooklyn, NY, were sentenced for their role in a **\$48.5 million healthcare fraud scheme**.

Health Care Fraud



Auditor "shocked" by massive billing schemes at rural hospitals

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Rural hospitals across the country are closing at the highest rates in decades. Since 2010, 83 have shuttered. Desperate to stay open, some hospitals got caught up in dubious billing schemes. In March, CBS News investigated questionable billing at rural hospitals in Georgia and Florida.

<https://www.cbsnews.com/video/some-rural-hospitals-exploited-by-health-care-executives/>

Agenda



- Program Integrity
- Anti-FWA Compliance Programs
- Prevention, Detection & Correction –Examples
- Collaborating with Government Entities



1

It's the right thing to do

Protects members, providers and the public from harm

2

Regulatory & compliance obligations

Required by law to have mechanisms in place to prevent, detect, and correct FWA

3

Good business practice

Being good stewards of health care dollars



Compliance plays a key role!

Anti-FWA Compliance Program

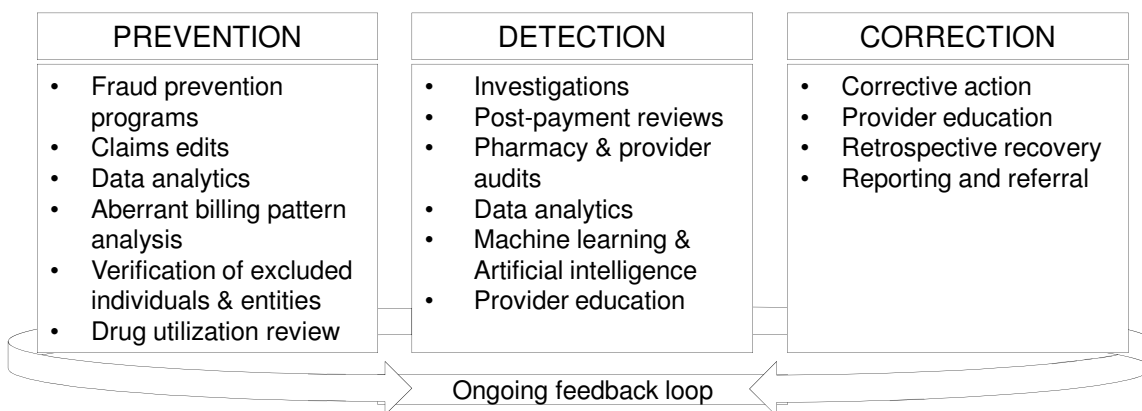
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Program Integrity

Program Integrity



Program Integrity consists of activities that focus on prevention, detection, and correction activities undertaken to minimize or prevent overpayments due to fraud.



Anti-FWA Compliance Programs



1. Based on the 7 elements of an effective compliance program,
2. Align with the company's Compliance Program, and
3. Meet any other applicable requirements.

7 ELEMENTS

- Written standards & policies
- High level oversight - governance
- Training & education
- Effective lines of communications / reporting
- Enforcement & disciplinary standards
- Auditing, monitoring & identification of compliance risks
- Prompt response to identified issues

OTHER REQUIREMENTS

- Reporting of overpayments
- Verification of services
- Referral of potential FWA
- Suspension of payments
- Notification of provider circumstances due to potential FWA (e.g., contract termination)
- Eligibility verification
- Policies & procedures

This is not a comprehensive list. Requirements vary based on type of business and contract.

Regulatory Landscape



**State
Agencies**

**MEDICARE
MEDICAID
COMMERCIAL**

**Departments
of Insurance**



EMPLOYER GROUPS

Program Integrity

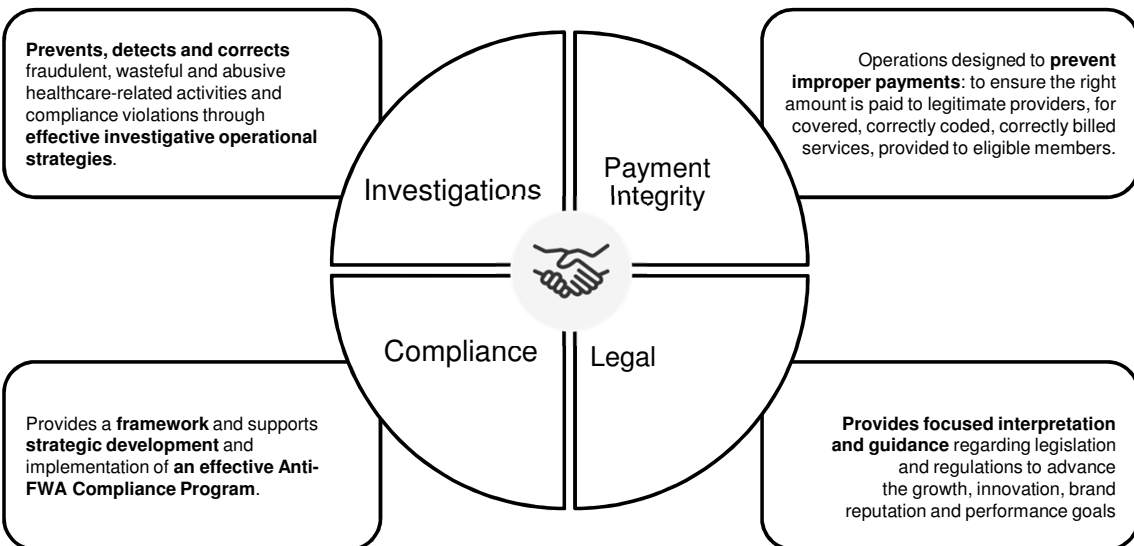


The UnitedHealthcare Compliance Program is the formal structure established by the organization to fulfill its legal obligations to the state and federal government and regulatory agencies. It is:

- Required by state and federal law and regulation
- A strategy implemented across all UHC lines of business that includes a system of individuals, structures and processes
- The process by which the organization operationalizes and demonstrates its legal and regulatory responsibilities and commitments

As part of our Compliance Program, **our Anti-Fraud, Waste and Abuse program** focuses on prevention, detection, and correction activities undertaken to minimize or prevent overpayments due to fraud, waste or abuse.

Program Integrity Partners



Prevent ➡ **Detect** ➡ **Correct** ➡

Program Integrity Special Investigations Unit



MEDICAL

Investigations centralized around medical and/or ancillary benefits.

Investigations are:

- Retrospective



PHARMACY

Investigations centralized around pharmacy benefits and network.

Investigations are:

- Retrospective
- Preventative



DATA

Performs sophisticated analytics and data manipulation. Creates powerful graph data visualizations. Develops databases and manages big data.

MISSION

- **Protecting the ethical and fiscal integrity** of the company and its employees, members, providers, government programs, and the general public.
- **Safeguarding the health and well-being** of our members.
- **Preventing, detecting, and correcting** fraudulent, wasteful, and abusive activities and compliance violations through effective investigative operational strategies.

Prevent, Detect, Correct



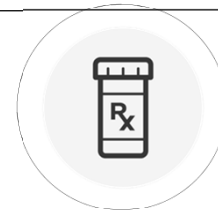
PREVENTION

- Fraud prevention programs
- Claims edits
- Pre-payment data analytics
- Aberrant billing pattern analysis
- Verification of excluded individuals & entities
- Drug utilization review (DUR)
- Opioid overutilization prevention
- Training & Education
- Code of conduct

SPOTLIGHT ON

Fraud Prevention Programs:

- Independent Pharmacy Enhanced Credentialing (IPEC)
- Independent Verification Program (IVP)



Pharmacy Investigations Focus on Prevention



Independent Pharmacy Enhanced Credentialing ("IPEC")

A preventative fraud credentialing program in which the standard pharmacy credentialing process is enhanced with additional validation activities performed by trained SIU investigators.

Jurisdiction & Scope

Independent Retail Pharmacies

Located in Health Care Fraud Prevention and Enforcement Action Team (HEAT) areas:

- Miami-Dade, Florida
- Tampa Bay, Florida
- Brooklyn, New York
- Houston, Texas
- Dallas, Texas
- Chicago, Illinois
- Detroit, Michigan
- Los Angeles, California



FACTS

☐ Program started in 2014

☐ Key elements include:

- ✓ Onsite inspections
- ✓ Inventory reconciliation
- ✓ Background checks

Pharmacy Investigations Case Examples - IPEC



Pharmacy A investigated as a part of IPEC located in Florida.

- Pharmacy was found in violation of at least 9 requirements.
- No drug inventory but processing claims.



Attempted to process
\$40K worth of claims



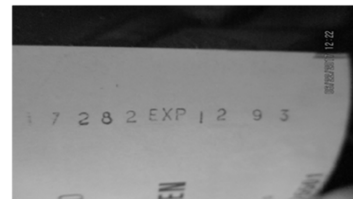
Pharmacy Investigations Case Examples - IPEC



Pharmacy B investigated as a part of IPEC located in New York.



Sanitary Issues



Expired
Drugs



PHI

Laboratory Investigations

Focus on Prevention



Independent Verification Program (IVP) –

Enhanced verification process for independent laboratories located within high risk states, who expressed an interest or intent to bill UHC for laboratory services.

Investigative activities

- Provider verification (case lead)
- Background investigation
- Claims data review
- Unannounced onsite inspection
- Findings and recommendations



FACTS

- ❑ Program started in June 2017
- ❑ Over 40 laboratories inspected
- ❑ Actions taken may include full denial of incoming claims or a request to review records before paying claims

Laboratory Investigations

Case Examples - IPV



Laboratory “E”



Laboratory Investigations Case Examples - IPV



Laboratory "F"



Laboratory Investigations Case Examples - IPV



Laboratory "G"



Prevent, Detect, Correct



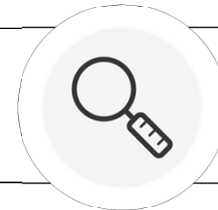
DETECTION

- Investigations
- Scheme specific investigations
- Post-payment reviews
- Controlled substance drug diversion program
- Lock-in program
- Pharmacy & provider audits
- Advanced Analytics
- Machine Learning & Artificial Intelligence
- Provider education

SPOTLIGHT ON

Special Investigations:

- Medical Investigations
- Addressing Abusive Laboratory Billing Practices



Medical Investigations

Focus on Detection



Scope

- Performs retrospective investigations of credible suspicions of fraud.
- Responsible for conducting investigative activities and has knowledge and experience in intelligence led investigative practices and relevant legislation.

Jurisdiction

In and out of network providers, including:

- Professional and facility
- Durable medical equipment (DME)
- Dental
- Vision



FACTS

Investigative steps include:

- ✓ Member & provider interviews
- ✓ Review evidence
- ✓ Medical records reviews
- ✓ Onsite inspections

Medical Investigations

Case Examples – Orthosis



Provider A investigated as a part of a (national) durable medical equipment scheme with ties to telemedicine issues.

- Identified via member complaints and data analytics; member & provider interviews conducted
- Often referred to as “mummy scheme”
- **Provider A** referred and accepted by Office of Insurance Fraud Prosecutor



Prevent, Detect, Correct



In addition to detection, investigation, payment prevention and recovery efforts, corrective action is taken when fraud, waste or abuse is discovered. Corrective actions vary based on the nature of the issue.

CORRECTION

- | | |
|--------------------------|---|
| • Corrective action | • Referral to law enforcement, state agencies, boards |
| • Provider education | • Disciplinary action |
| • Retrospective recovery | |
| • Reporting | |



Laboratory Investigations Addressing Abusive Billing Practices



Dallas men to plead guilty to roles in two massive health care kickback cases

Kevin Krause, *Federal Courts Reporter*



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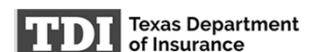
Two key figures who prosecutors say played a role in multiple medical kickback schemes in Dallas in which doctors were paid to steer patients to certain hospitals have agreed to plead guilty in two cases, court records show.

Two key figures who prosecutors say played a role in multiple medical kickback schemes in Dallas in which doctors were paid to steer patients to certain hospitals have agreed to plead guilty in two cases, court records show.

Andrew Hillman, 42, and Semyon Narosov, 54, owned the Next Health network of pharmacies and testing labs that gave people \$50 gift cards to urinate in cups at Whataburger bathrooms.

The specimens were sent to the Next Health labs for a battery of unnecessary and expensive tests under the guise of a wellness study, court records say, and doctors were paid kickbacks for referring patients.

Relationships & Collaboration



The Fight Against Health Care Fraud



We all play a part



Compliance plays a key role



Relationships matter

Q&A

Appendix

Appendix

- *Dallas men to plead guilty to roles in two massive health care kickback case*, Dallas News, 9/26/2018.
<https://www.dallasnews.com/news/crime/2018/09/26/dallas-men-plead-guilty-roles-two-massive-health-care-kickback-cases>

